

# BUYING TECHNOLOGY SOLUTIONS 'OFF THE SHELF' CAN BECOME AN EXPENSIVE EXERCISE.

For one of our clients, an innovative global Hedge Fund with philosophies tied to operational excellence – a lack of capabilities in-house had required them to purchase AWS Cloud solutions direct, at a high cost.

The client was keen to migrate to Public Cloud storage and infrastructure, but with so much private data and stakeholder concerns relating to security... they were finding it difficult to get the project off the ground.

In September 2021, the firm contacted Caspian One having seen our work with AWS technologies.

They wanted to empower their development team with the ability to build and release new services on a Cloud centric technology stack – with a view to deploying in the Cloud by the following summer.

To allow this to happen and facilitate the change, we first ran a discovery exercise to identify the client's priorities and existing capabilities. A statement of work (SoW) was then produced, detailing our milestone-based approach and specifics relating to deliverables.

A subject matter expert (SME) with AWS knowledge was then assigned to the project, which started in November 2021.

The Project Hub was tasked with delivering a Cloud fundamentals toolset. Our team ensured that the project structure remained intact, managing the budgets and timeframes carefully - ensuring that the project did not derail due to any change requests.

As a result, our SME and Project Hub were able to deliver on the client's AWS requirements successfully.

The Projects completion provided a secure, cost-efficient, scalable compute platform which integrated with other managed Cloud resources.

This integration allowed our clients' Developers, Research and Production teams to self-serve without the need for costly 3rd party solutions; future-proofing the client's AWS requirements.